

## Membership Form

Date of Application: \_\_\_\_\_

### Contact details:

1. Name of Establishment \_\_\_\_\_
2. VAT no.: \_\_\_\_\_
3. Website \_\_\_\_\_
4. Responsible person \_\_\_\_\_
5. Position \_\_\_\_\_
6. Address \_\_\_\_\_
7. Telephone \_\_\_\_\_
8. Mobile: \_\_\_\_\_
9. Fax \_\_\_\_\_
10. Email \_\_\_\_\_
11. If you would like a representative from your firm to actively participate in the council's workshops, activities, ports visits...etc, please indicate his/her contact details.

Name \_\_\_\_\_ Position \_\_\_\_\_

Tel \_\_\_\_\_ Mobile \_\_\_\_\_

Fax \_\_\_\_\_ Email \_\_\_\_\_

12. Number of employees at your entity:  
Management \_\_\_\_\_ Employees \_\_\_\_\_

13. What is the value of your total investments? \_\_\_\_\_

14. What kind of trade activity do you conduct?

- Industry       Trade       Agriculture       Tourism  
 Information Technology       Transportation

15. What are the institutions that you're a member in?

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16. Do you believe that the PSC will provide you with services that will facilitate the import and export procedures?

Yes       No

17. What kind of services would you need the council to provide?

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### If you are an importer, please answer the following questions:

1. What kind of products do you import?

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2. What is the average number of days of clearance?

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3. Once the container arrives to the port, what is the average number of days needed to transport the cleared container to your warehouse? \_\_\_\_\_

4. What is the average monthly number of imports? \_\_\_\_\_

20ft \_\_\_\_\_ 40ft \_\_\_\_\_ LCL \_\_\_\_\_

5. Where do you import mainly from? (Country of origin) \_\_\_\_\_

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6. Which shipping term/s (INCOTERMS) do you use?

CIF  C&F  FOB  X-works

others \_\_\_\_\_

7. How many free days of demurrage do you have? \_\_\_\_\_

8. What is the average number of days needed to return back a container to the port? \_\_\_\_\_

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9. Do you pay deposit on containers till they are returned back?

Yes  No

10. If yes, What is the average value of deposits you pay per container? \_\_\_\_\_

11. When the container is returned back, is there any charges deducted from the deposit?

Yes  No

12. If yes, What is the value? \_\_\_\_\_

13. What is the commission charges that you pay to the clearing agent (in \$)? \_\_\_\_\_

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14. How much is the security check charges (in \$)?

20ft \_\_\_\_\_ 40ft \_\_\_\_\_ LCL \_\_\_\_\_

15. And do you pay that for all your containers if they are more than one?

Yes  No

16. How many containers are usually conducted under scanning per shipment?

\_\_\_\_\_, cost per container \_\_\_\_\_

17. Do you pay bank guarantees?  Yes  No

18. What is the cost that you pay to the Israeli standards Institute (ISI) for testing a shipment imported for the first time? \_\_\_\_\_

19. What is the subsequent cost that you pay to the ISI per shipment? \_\_\_\_\_

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20. Do you deal directly with the Israeli Ministry of Health in obtaining import licenses?

Yes  No

21. If the answer is no, who helps you in issuing/renewing licenses? \_\_\_\_\_

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22. What is the value of fees you pay for the intermediary (in \$)? \_\_\_\_\_

23. What is the average number of days to:

Issue a new license \_\_\_\_\_ Renew a license \_\_\_\_\_

24. Do you receive damaged products?

Yes  No

25. If yes, what is the average no. of damaged cases per shipment? \_\_\_\_\_

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26. Do you receive shipments with shortages? \_\_\_\_\_

Yes  No

27. If yes, what is the average no. of shortages in cases per shipment?  
\_\_\_\_\_

28. Have you imported products through quota?

Yes  No

29. If yes, what kind of products? \_\_\_\_\_

30. Which banks do you deal with?  
\_\_\_\_\_  
\_\_\_\_\_

31. What is your payment method? (e.g cash in advance, payment after 30 days...)  
\_\_\_\_\_

32. Do you import through an Israeli agent?

Yes  No

33. If the answer is yes, what is the name of the agent? What kind of products?  
\_\_\_\_\_  
\_\_\_\_\_

34. Do you carry out bidding practices in your procurement procedures?

Yes  No

35. Do you insure your shipments?

Yes  No

36. If the answer is yes, what is the name of the insurance companies that you deal with?  
\_\_\_\_\_  
\_\_\_\_\_

37. What are the problems that you're facing during the import process?  
\_\_\_\_\_  
\_\_\_\_\_

38. Which services companies do you deal with? (e.g. customs brokers, shipping lines, etc..)  
\_\_\_\_\_  
\_\_\_\_\_

**If you are an exporter, please answer the following:**

1. What kind of products do you export?  
\_\_\_\_\_

2. Which country/ies do you export to? To which origin do you export?  
\_\_\_\_\_

3. What is the average monthly number of containers exported?

20ft \_\_\_\_\_ 40ft \_\_\_\_\_ LCL \_\_\_\_\_

4. Has any of your shipments returned back?

Yes  No

5. If yes, what kind of products? \_\_\_\_\_

6. And for what reason? \_\_\_\_\_

7. What kind of costs do you pay during the export process? What is the value of these costs?  
\_\_\_\_\_

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8. Which banks do you deal with?

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9. What is the importer's payment method? (e.g cash in advance, payment after 30 days...)

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10. Do you export through an Israeli agent?

Yes       No

11. If the answer is yes, what is the name of the agent? What kind of products?

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12. Do you carry out bidding practices in exports?

Yes       No

13. Do you insure your shipments?

Yes       No

14. If the answer is yes, what is the name of the insurance companies that you deal with?

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15. What are the main raw materials of your products?

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16. What is the origin of these raw materials?

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17. What kind of difficulties are you facing regarding the procurement of the raw materials?

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18. What are the problems that you're facing during the import process?

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**General questions:**

1. Which commercial crossing points do you use?

Bietunia     Tarkomia     Jalameh                       Howara  
 Karni         Rafah         Karm Abu Salem         Others -----.

2. Which main ports/airports/inland crossings do you use?

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3. Do you see the possibility of alternative "Palestinian" ports/airports/borders (eg. Rafah/gaza port)?

Yes  No

4. If your answer is "no", please indicate the reason?

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5. How do you see the PSC could help you in facilitating trade through routes other than the existing?

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6. What is the average cost of transporting goods from/to Ashdoud port to/from west bank/Gaza? 20ft \_\_\_\_\_ 40ft \_\_\_\_\_

LCL loose \_\_\_\_\_

7. What is the average cost of transporting goods from/to Haifa port to/from West Bank/Gaza? 20ft \_\_\_\_\_ 40ft \_\_\_\_\_

LCL loose \_\_\_\_\_

8. Do you use any bonded for storage facilities?

Yes  No

9. If yes, what is the name of the bonded area? \_\_\_\_\_

10. What is the average number of containers you store at the bonded per month?

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11. Which Palestinian Ministries/institutions do you deal with?

National Economic  Health  Palestinian Standard

Transport  Others \_\_\_\_\_

12. Have you ever benefited from any of the economic agreements?

Yes  No

13. If the answer is yes, which agreement?

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14. Based on the previous question, Which countries do you export to or import from?

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**In order to have a completed form, please make sure to answer all questions fully. Thanks.**

**For Official Use only:**

Application No.: \_\_\_\_\_

Type of membership:  Active member (voting)  Associate member (non voting)