

## Training Course - Importing & Exporting across Israeli Borders

Dan Panorama Hotel, Tel Aviv – 28<sup>th</sup> June, 2006

### Main subjects:

#### **A. Incoterms 2000**

The responsibilities of buyers and sellers in international trade, and cost of goods (for example FOB, CFR etc.)

#### **B. Import Procedures to Israel**

Examination of the process from the time the importer sends an order to the manufacturer, until the goods arrive at the warehouse of the importer, including all documentation that must be presented to the customs authorities. The procedure as it pertains to the Palestinian Authority will be emphasized.

#### **C. The Israeli Customs Procedures**

Examination of the different ways that the customs authorities check imported goods, emphasizing the security checks as it pertains to Palestinian importers.

#### **D. Questions and answers/open discussion**

We encourage the participants to bring their own "import/export files" – including documents, bills etc.

### Schedule:

11:00-11:30	Opening Session and Greetings
11:30-13:00	Session 1
13:00-13:15	Coffee Break
13:15-14:00	Session 2
14:00-15:00	Lunch Break
15:00-16:30	Session 3
16:30-17:00	Coffee Break
17:00-18:30	Session 4